



### **Rock Steady Sound System**

is a forward facing, far reaching celebration of our future. Our space exists as a gathering for celebration and joy. This is our time to live, not just in the now, but with a forward mindset that is

Diverse, Bold, and Brilliant.





Over 35 DJs, Producers and Performers, Welcomed 8,000+ music lovers at our 2022 event





















# **Rock Steady Sound System** is one of the fastest growing live music events in the Southeast.

#### What Makes Us Different?

What sets the Rock Steady Sound System (RSSS) apart is our deep understanding and ability to leverage culture for brands to create a deeper impact with consumers. We understand that the consumers of today value brands with a distinct cultural point of view. RSSS has infused incredible urban music that resonates across all walks of life with food, art, and unforgettable brand activations to become the ultimate cultural experience for music lovers across the globe.







2023 Attendance 9,000+ Per Event

#### **RSSS Highlights**

- Founded in the cultural hub of the South: Atlanta, GA
- Welcomed 8.000+ music lovers at our 2022 event.
- Produce unforgettable experiences year-round that intersect music, food, arts & community engagement

#### **Past Featured Talent**

Kid Capri . DJ Moma Rich Medina . Louie Vega Andre Power . DJ Tunez Deon Cole . DJ Rashida

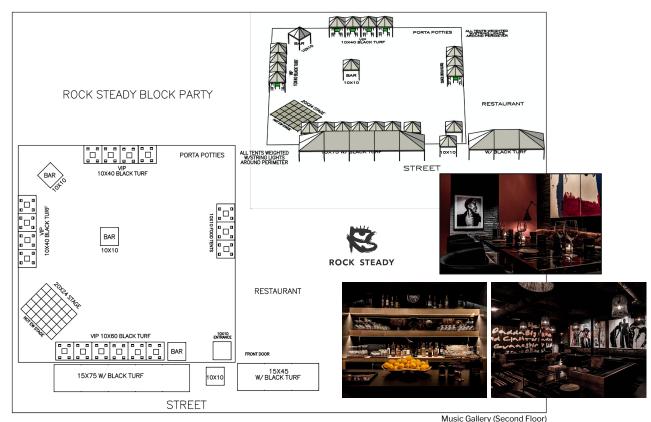


# The Venue

#### The Rock Steady Sound System Footprint

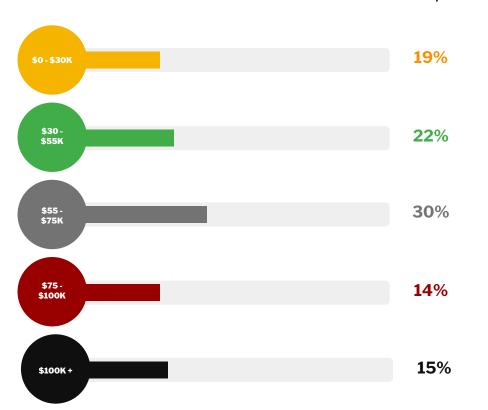
Founded in 2019 Inspired by years of living and traveling in the Caribbean and Africa, celebrated restaurateur and nightclub owner Joe Russo created Rock Steady to give Atlantans an immersive sensory sampling of the vibrant cuisines of the West Indies in an upmarket setting.

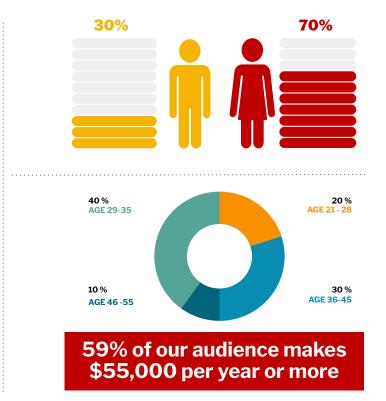
The Sound System event incorporates dual parking lot space for the live Block Party in addition to both floors (Dining Room and Music Gallery) of the Rock Steady venue allowing for an unparalleled indoor + outdoor experience.





# Our Audience is Powerful, Bold & Diverse







Our Attendees are Engaged

Our fans are 10x more engaged on social media than any other relevant festival in the Southeast.

#### **RSSS Highlights**

- Email- 75K+
- Facebook- 50K
- Instagram- 42K
- Twitter- 6K



# **ROCK STEADY SOUND SYSTEM (ANNUAL EVENT)**

#### Situation

 Launching as a dj showcase, Rock Steady created the Sound System event to reach a broader audience while highlighting the cultural entertainment offerings of the venue.

#### Challenge

 To build a two-day experience cementing Rock Steady as a cultural event producer while also partnering with brand sponsors through unique activations

#### Approach

 To produce a one-of a kind event for the Atlanta market while highlighting Rock Steady through partnerships.

#### **What We Did**

Brand Strategy

Brand Development

com Creation

**Event Programming** 

Sponsorship Procurement

Launch Strategy

Campaign Developmen

Social Media and Influencer Strateg

How We Did (1 Calendar Year)

**1M+** 

Social Impressions

\$100K+

Yearly Partnerships

**1M+** 

**Social Impressions** 

7K +

Avg Event Attendance

## **Partnership Opportunities**



Make authentic connections with our hyper-engaged fan-base of 50,000+ culture shifters. By integrating your brand message with our event, your brand awareness numbers will spike and lead to results that directly improve your bottom line.



#### **Opportunities Leading Up**

- Data Collection
- Media Integration
- E-Blast Campaign
- Print & Physical Flyers
- Branded Content
- Custom Social Media & Digital
   Campaign
- Sponsored Giveaways & Sweepstakes
- Sponsored Event
- In-Store Promotions
- Influencer Brand Campaign

#### **Opportunities During RSSS**

- Branded Stage Takeover
- Stage Mentions & Video Reels
- VIP Area Sponsor
- Branded Bar
- Food Truck
- Branded Lounge
- Media/Green Room Activations
- Custom Festival Activation
- Vendor Market & Artist Village
   Sponsor Tie-Ins
- Data Collection
- Product Sampling

## **Partnership Opportunities**



Whether your brand purchases a proven RSSS Sponsorship package or creates a fully customized program, we will help your brand deliver experiential relevance and value to thousands of digital innovators, tastemakers, and key decision makers, plus their millions of collective followers.

Through RSSS custom activations, unique branded engagements, product integrations, targeted social media efforts, and prominent logo alignment, your brand has the tools to inform, entertain, and inspire a captive global audience. By presenting forward thinking value-add engagements at RSSS, your brand will be positioned to make a high impact across the digital, party, live music and overall creative innovations landscapes.

#### **Category Exclusivity and Available Categories**

Top-level Rock Steady Sound System Sponsorship provides the opportunity for brands to align as key promotional partners including category exclusivity within category and much more. Some of the available categories include (but are not limited to):

- Automaker
- Credit Card and Consumer Banking
- Airlines
- Craft Beer
- General Consumer Electronics
- Hotel Chains
- Salty Snacks
- Multiple non-alcoholic beverage categories including:

Energy Drinks Carbonated Soft Drinks Tea Coconut Water

Kombucha and other non-alcoholic drinks Bottled Water

- Wireless/TeleComm Providers
- Mobile Device Manufacturer
- Distilled Spirits
- Wine
- Car Rental, Rideshare and Ground Transportation
- Travel services and Vacation Rental

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